

Lesson Plan 2023-24

Class- B. Com. 3rd

Subject: Financial Services

Paper : BCOM 602

01-01-2024 to 10-01-2024	Concept and nature of financial services, Indian financial system : Structure and Functions.
11-01-2024 to 20-01-2024	An overview of financial market in India : Money market and Capital market.
22-01-2024 to 31-01-2024	Instruments, participants, and segments in different financial market in India.
01-02-2024 to 10-02-2024	Merchant Banking : Meaning , functions , and regulatory framework, Minor Test - 1
11-02-2024 to 20-02-2024	Mutual funds : Meaning and Functioning of mutual funds, group discussion
21-02-2024 to 29-02-2024	Assignment and Presentation
01-03-2024 to 10-03-2024	Micro finance Institutions, Surprise test
11-03-2024 to 20-03-2024	Hire – Purchase and leasing , Credit Rating
21-03-2024 to 31-03-2024	Consumer finance , housing finance , Venture capital finance
01-04-2024 to 10-04-2024	Factoring services and securitization, Stock Broking
11-04-2024 to 20-04-2024	Insurance : Meaning, and types, Quiz
21-04-2024 to 30-04-2024	Custodial service, Portfolio management service and wealth management ,

Name of Asstt. Professor : Krishan Chand

Lesson Plan 2023-24

Class- M. Com. First

Subject: Research Methodology

Paper Code:MC-206

01-01-2024 to 10-01-2024	Introduction to business research : Formulation of research problem and developing research hypotheses.
11-01-2024 to 20-01-2024	Introduction to business research : Formulation of research problem and developing research hypotheses.
22-01-2024 to 31-01-2024	Characteristics of Good Research, Ethics in Business research, Research Process, Research Definition, Research Design,
01-02-2024 to 10-02-2024	Exploratory Research& Descriptive Research.
11-02-2024 to 20-02-2024	Experimental Research, Data Collection and Measurement and Scaling
21-02-2024 to 29-02-2024	Secondary Data Collection Methods, Qualitative Methods of data collection and Attitude measurement and scaling
01-03-2024 to 10-03-2024	Questionnaire designing, Assignment on Questionnaire
11-03-2024 to 20-03-2024	Sampling Design: Sampling concepts, sampling techniques, sample size determination and data processing . Unit Test, Open Book test and Quiz test
21-03-2024 to 31-03-2024	Preliminary data analysis and interpretation: Univariate and Bivariate analysis of data, Testing of hypotheses
01-04-2024 to 10-04-2024	Analysis of variance techniques (one way and two way ANOVA, Presentation of students
11-04-2024 to 20-04-2024	Non-parametric tests , (chi-square test, run test, one sample and two sample sign test, Mann- Whitney U test, Wilcoxon Signed Rank Test and Kruskal – Wallis Test).
21-04-2024 to 30-04-2024	Advance Data analysis techniques: Correlation and regression analysis, FactorAnalysis, Discriminant analysis, Cluster analysis and multidimensional scaling. Report writing and presentation of results

Lesson Plan 2023-24

Class- B. Com. 2nd

Subject: Company Law

Paper Code BCOM -404

01-01-2024 to 10-01-2024	History Development of Company Law in India.
11-01-2024 to 20-01-2024	Company Meaning , Characteristics and Nature.
22-01-2024 to 31-01-2024	Types of Company.
01-02-2024 to 10-02-2024	Types of Company, Private Company.
11-02-2024 to 20-02-2024	Formation, Promotion and Incorporation of the company.
21-02-2024 to 29-02-2024	Memorandum of Association
01-03-2024 to 10-03-2024	Articles of Association.
11-03-2024 to 20-03-2024	Prospectus.
21-03-2024 to 31-03-2024	Unit test , Assignment -I
01-04-2024 to 10-04-2024	Members and Shareholders of a company, Company Meeting and Resolutions valid meetings
11-04-2024 to 20-04-2024	Assignment –II, directors Appointment, Removal, Power, Duties and Liabilities.
21-04-2024 to 30-04-2024	Inspection and Investigation , Compromises, Arrangement and Amalgation, Prevention of oppression and Mismanagement, Winding Up of a Company

Name of Asstt. Professor : Krishan Chand

Lesson Plan 2023-24

Class- B. Com. First

Subject: Business Communication

Paper Code: BCOM 203

01-01-2024 to 10-01-2024	Business Communication – Nature and process, forms of communication, role of communication skills in business
11-01-2024 to 20-01-2024	Communication networks, barriers to communication Communication Skills: Listening skills – cognitive process of listening
22-01-2024 to 31-01-2024	barriers to listening, speaking skills, public speaking, body language and para language
01-02-2024 to 10-02-2024	Assignment and presentation of students
11-02-2024 to 20-02-2024	Written Communication –structures and layout of business letters, minor test-1
21-02-2024 to 29-02-2024	types of letters: sales letters, order and supply letters Group discussion.
01-03-2024 to 10-03-2024	types of letters: sales letters, order and supply letters,
11-03-2024 to 20-03-2024	claim letters, employment letters; writing memo, notice and circular. Surprise test.
21-03-2024 to 31-03-2024	Business Reports – Purpose and types, framework of business reports
01-04-2024 to 10-04-2024	presentation of reports minor test -2
11-04-2024 to 20-04-2024	Meetings: issuing notice ,agenda of meeting and recording of minutes of meetings ,quiz.
21-04-2024 to 30-04-2024	Revision

Name of Asstt. Professor : Krishan Chand

Lesson Plan 2023-24

Class- M. Com. Final

Subject: Performance Management

Paper Code: MCH-431

01-01-2024 to 10-01-2024	Foundations of Performance Management: Concept, Objectives, Significance of Performance Management, Performance .
11-01-2024 to 20-01-2024	Performance Management Process, Performance Management and Strategic Planning,
22-01-2024 to 31-01-2024	Performance Management and Performance Appraisal, Assignment -I
01-02-2024 10-02-2024	Implementation of Performance Management System: Defining Performance and Choosing Measuring Approach
11-02-2024 20-02-2024	Models for assessing performance: balanced Scorecard, EFQM Model, Open Book test
21-02-2024 29-02-2024	Outcome Metrics: Economic Value added (EVA) & other economic measures; Measuring Results and Behavior, Minor Test-I
01-03-2024 10-03-2024	Common Problems in Employee Assessment,
11-03-2024 20-03-2024	Gathering Performance Information, Implementing a Performance Management System, Presentation from students
21-03-2024 31-03-2024	Performance Management and Employee Development: Personal Developmental Plans, 360 Degree Feedback Systems, Minor Test-II
01-04-2024 10-04-2024	Performance Management Skills, Contribution of Human Resource Management Practices to Employee Performance. Quiz
11-04-2024 20-04-2024	Impact of leadership on organizational performance, Impact of leadership on organizational performance, Managing team performance, ethics in performance Management; Group discussion.
21-04-2024 to 30-04-2024	, Managing team performance, ethics in performance Management; Performance management practices in Indian organizations.